



Antiochus offered his hand to Popilius, whereat Popilius handed him the tablets containing the decree of the senate. Then he drew a circle around the king with a rod, saying: *Before you step out of this circle, give me an answer to lay before the senate.*

*Livy, Ab Urbe Condita, xlv.12*

*Popilius envoyé en ambassade auprès d'Antiochus Epiphane pour arrêter le cours de ses ravages en Egypte.*  
Louis Jean François Lagrenée 1779, Lille (France)

11

9:30 Coffee // 9:50 Introduction

**Making it happen: in rituals we trust?**

10:00 Gabriel Herman (Jerusalem)  
When rulers meet. Rituals of diplomatic encounter in Classical Greece

10:50 Lynette Mitchell (Exeter)  
The politics of faithfulness: reciprocity and ritual in ancient Greek diplomacy

11:40 Coffee

12:00 Sebastian Scharff (Mannheim)  
Treaties and trust. Oaths as an element of securing interstate agreements

12:50 Lunch

**Establishing and shaping good faith between communities**

13:50 Francesca Gazzano (Genova)  
Bridging the gap. Using the past to shape good faith in Greek diplomatic speeches

14:40 Dominique Lenfant (Strasbourg)  
The role of *xenia* in diplomatic relations between Greeks and Persians

15:30 Coffee

**Narratives of Greek-Persian diplomacy: authorial contexts**

16:00 Pietro Vannicelli (Roma)  
Xerxes' false friends: diplomacy and history during the Persian wars

16:50 Christopher Tuplin (Liverpool)  
Diplomatic mercenaries: treaties, truces and transactions in Xenophon's *Anabasis*

17:40 End

12

9:30 Coffee

**Narratives of Greek-Persian diplomacy: close readings**

9:20 Edith Foster (Berlin)  
Artaxerxes' letter to the Spartans in Book 4 of Thucydides: contexts, style, and interpretation

10:10 Francesco Mari (Berlin)  
From king to King. Persian royal ideology and Macedonian propaganda in the exchange of letters between Darius III and Alexander (Arr. An. II 14)

11:40 Coffee

**The coming of Rome – the same old story?**

11:20 Felix Maier (Würzburg)  
Perseus against Rome. A story of failed diplomacy?

12:10 Christian Wendt (Bochum)  
Etiquette and ambition. Partho-Roman diplomacy and the Roman Republic in crisis

13:00 Lunch

14:00–15:00 Round table

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# Shaping Good Faith

## Modes of Communication in Ancient Diplomacy



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